

CoreBenchmark™ - Property Mgr Sample

High Level

Lower Level

Lower Level

Behavior	Old Template Priority	Old Template Range - Low		New Template Priority	New Template Range - Low		New Template Range - High		Higher Than Template Counts as Match?	Team Members- 12												Group Average w/o Leader	% Group Matching Old Template range	% Group Matching New Template range	Team Members- 12												Group Average w/o Leader	% Group Matching Old Template range	% Group Matching New Template range				
		Low	High		Low	High	Participant A	Participant B		Participant C	Participant D	Participant E	Participant F	Participant G	Participant H	Participant I	Participant J	Participant K	Participant L	Participant M	Participant N				Participant O	Participant P	Participant Q	Participant R	Participant S	Participant T	Participant U	Participant V	Participant W	Participant X									
Sociability	33	3	5	1	4	6	Y	2	4	6	4	5	4	5	6	4	4	5	1	4.2	83%	83%	5	5	2	2	6	1	1	3	7	3	5	3	3.6	67%	42%						
Negotiating	14	5	8	2	6	8	Y	6	6	6	6	4	5	4	6	6	8	7	5	5.8	83%	67%	5	6	5	5	5	5	4	5	5	4	6	6	5.1	83%	25%						
Goal Orientation	1	5	7	3	4	6	N	6	4	3	6	4	5	6	6	4	6	3	5	4.8	58%	83%	4	5	4	5	8	7	7	7	5	9	4	7	6.0	67%	50%						
Intimacy	3	5	8	4	6	8	Y	2	7	6	4	7	5	8	9	6	3	7	7	5.9	67%	58%	3	6	8	5	6	5	5	4	6	3	5	5	0	3	4.8	67%	25%				
Task Completion	10	4	7	5	4	7	Y	4	4	2	4	2	6	8	2	6	8	5	4	4.6	75%	75%	1	3	5	3	0	1	7	4	2	4	7	2	3.3	42%	42%						
Communications	5	4	7	6	5	7	Y	3	5	7	5	7	4	6	7	5	2	7	7	5.4	83%	75%	4	7	4	7	6	4	7	2	5	4	4	4	6	3	3	3	4.4	67%	42%		
Mobility	30	5	7	7	5	7	Y	8	5	4	5	8	5	8	8	6	5	7	5	6.2	92%	92%	4	3	5	1	3	4	8	6	6	8	3	6	5	5.0	58%	58%					
Commitment	15	5	7	8	1	4	N	6	6	4	8	4	2	4	1	6	4	2	6	4.4	42%	58%	6	6	6	2	6	6	6	6	7	4	4	3	5.2	67%	33%						
Ego	17	5	7	9	5	7	Y	7	5	6	7	4	5	6	7	5	7	6	1	5.7	83%	83%	5	6	3	3	6	3	1	7	5	7	5	8	3	4.8	58%	58%					
Instructiveness	19	4	6	10	3	6	Y	3	3	7	3	6	5	6	6	3	2	6	3	4.4	50%	92%	5	2	4	5	7	4	3	3	7	1	1	1	3.6	50%	67%						
Emotional Composure	27	4	6	11	4	6	N	3	6	4	2	4	4	4	3	6	6	4	5	4.5	83%	75%	5	5	7	7	3	7	7	4	5	6	7	6	5.8	92%	50%						
Learning	8	4	6	12	5	7	Y	3	5	5	6	4	6	5	5	4	3	5	7	4.8	83%	67%	6	3	4	5	3	4	3	5	5	5	4	4	4.3	75%	42%						
Schedule Orientation	18	4	7	13	4	7	Y	4	5	3	5	3	5	8	4	6	7	5	4	5.0	83%	83%	3	5	8	5	6	9	4	7	2	7	5	3	4	7	3	4.9	67%	67%			
Planning	2	5	8	14	5	7	Y	2	4	2	2	9	6	5	2	7	4	4	9	4.7	58%	58%	5	2	4	4	2	2	5	2	4	8	6	4	5	8	4.0	42%	42%				
Aggressiveness	12	5	7	15	5	7	Y	5	4	5	3	5	8	5	4	6	4	3	6	4.8	58%	58%	2	6	3	6	6	4	4	2	7	4	8	6	2	7	4	5	6	9	5.0	42%	42%
Closure	4	4	7	16	5	7	Y	7	8	6	5	5	6	6	7	8	9	6	6	6.6	92%	92%	5	7	6	6	6	4	6	6	4	6	6	3	5.4	92%	75%						
Conflict Management	13	5	7	17	4	6	Y	4	4	5	0	5	5	4	5	4	6	5	6	4.4	58%	92%	3	4	5	5	4	2	5	5	2	4	5	7	4.3	50%	75%						
Detail Orientation	21	4	7	18	5	7	Y	1	6	4	2	7	5	5	7	6	1	7	7	4.8	75%	67%	5	4	6	5	4	3	4	3	6	6	5	3	4.5	75%	50%						
Influence	31	4	7	19	4	7	Y	2	4	5	4	5	4	4	6	5	3	4	4	4.2	83%	83%	4	3	5	4	4	3	4	6	2	6	6	4	4.3	75%	75%						
Creativeness	23	4	6	20	4	6	Y	5	4	3	6	4	4	3	4	4	6	5	5	4.4	83%	83%	4	4	5	4	3	3	5	3	5	5	5	5	4.3	75%	75%						
Competitiveness	26	5	7	21	5	7	Y	8	2	6	7	4	2	5	4	5	7	3	2	4.6	50%	50%	4	7	3	2	5	2	4	5	3	5	6	4	4.2	42%	42%						
Structure	24	4	7	22	5	7	Y	5	6	5	5	6	6	7	6	6	9	5	5	5.9	92%	92%	5	4	6	6	6	5	6	7	5	7	5	3	5.4	92%	83%						

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		Low	High		Low	High	Low	High		Participant A	Participant B	Participant C	Participant D	Participant E	Participant F	Participant G	Participant H	Participant I	Participant J	Participant K	Participant L				Participant M	Participant N	Participant O	Participant P	Participant Q	Participant R	Participant S	Participant T	Participant U	Participant V	Participant W	Participant X			
Listening	11	4	7	23	5	7	Y	4	8	5	5	7	7	7	6	6	8	6	5	6.2	100%	92%	6	4	7	7	5	5	8	8	6	8	5	4	6.1	100%	83%		
Presentation Style	25	4	7	24	5	7	Y	1	4	8	6	6	4	6	4	9	6	3	6	5.0	83%	67%	7	4	6	6	5	6	4	5	4	4	6	3	5.0	92%	58%		
Response to Change	7	5	7	25	5	7	Y	7	6	4	2	6	4	4	7	5	7	6	5	5.3	67%	67%	6	4	3	3	4	8	5	5	4	7	4	5	7	4.9	58%	58%	
Self Responsibility	9	4	7	26	6	8	Y	8	8	7	2	6	7	6	7	6	7	7	7	6.5	92%	92%	7	7	7	7	7	7	7	4	6	6	7	6	6.5	100%	92%		
Concentration	29	4	6	27	4	6	Y	4	5	4	6	4	7	7	3	4	7	3	5	4.9	83%	83%	5	6	7	5	2	4	7	5	5	5	6	3	5.0	83%	83%		
Decisiveness	22	4	7	28	3	5	Y	7	4	3	2	3	3	2	6	4	4	4	4	3.8	58%	83%	3	5	2	4	4	3	4	4	7	3	5	7	4.3	67%	92%		
Intensity	32	3	5	29	3	5	Y	2	3	5	0	3	5	3	5	5	5	2	4	3.7	75%	75%	5	5	2	5	9	3	4	9	4	9	5	2	3	4.5	83%	83%	
Initiative	20	4	6	30	3	5	Y	5	2	1	4	1	4	4	4	2	3	1	2	2.8	42%	50%	1	3	1	3	1	5	4	5	5	2	2	6	3.2	42%	58%		
Vitality	28	4	7	31	3	5	Y	1	0	5	6	2	5	3	3	5	2	5	4	3.4	50%	67%	8	4	6	4	2	4	4	2	3	4	6	6	4.4	75%	83%		
Time Competency	16	4	7	32	4	7	Y	6	1	2	5	3	7	7	4	5	7	2	5	4.5	67%	67%	4	7	6	5	5	6	7	6	4	6	3	7	5.5	92%	92%		
Authority Relationships	6	4	7	33	4	7	Y	6	6	5	9	3	3	4	2	5	6	3	6	4.8	58%	58%	5	3	6	3	4	7	5	6	5	5	4	4	4.8	83%	83%		
		4.2	6.6		4.2	6.3		4.5	4.7	4.6	4.4	4.6	4.9	5.1	5.2	5.0	5.2	4.9	4.9	4.9	72%	75%	4.5	4.6	4.8	4.4	4.2	4.2	4.9	4.8	4.7	4.8	5.0	4.3	4.6	70%	61%		

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	Participant A	Participant B	Participant C	Participant D	Participant E	Participant F	Participant G	Participant H	Participant I	Participant J	Participant K	Participant L	Participant M	Participant N	Participant O	Participant P	Participant Q	Participant R	Participant S	Participant T	Participant U	Participant V	Participant W	Participant X													

Behavior Summary

New Number of Matches - Total	20	26	23	22	22	27	26	28	28	22	26	26	25	75%	23	19	20	22	17	14	21	22	22	22	24	17	20	61%
Old Number of Matches - Total	20	24	22	22	21	28	24	26	27	20	25	28	24	72%	23	22	24	22	21	21	26	27	25	22	25	20	23	70%
New Number of Matches - Top 11	6	10	8	8	8	8	10	9	10	8	10	6	8.4	77%	6	7	5	5	3	2	3	6	7	4	7	4	4.9	45%
Old Number of Matches - Top 11	7	9	7	7	8	9	9	8	9	7	9	11	8.3	76%	8	6	8	7	7	9	9	9	9	8	8	7	7.9	72%
New Number of Matches - Middle 11	7	8	7	8	8	10	8	10	8	5	10	10	8.3	75%	7	5	8	8	6	1	8	8	5	10	9	5	6.7	61%
Old Number of Matches - Middle 11	8	6	6	6	4	9	6	10	7	6	8	8	7.0	64%	6	7	8	7	8	5	8	9	8	4	7	6	6.9	63%
New Number of Matches - Last 11	7	8	8	6	6	9	8	9	10	9	6	10	8	73%	10	7	7	9	8	11	10	8	10	8	8	8	8.7	79%
Old Number of Matches - Last 11	5	9	9	9	9	10	9	8	11	7	8	9	8.6	78%	9	9	8	8	6	7	9	9	8	10	10	7	8.3	76%
% Well Developed Strengths	36%	33%	30%	30%	30%	27%	42%	52%	39%	42%	39%	36%	37%		21%	27%	42%	24%	24%	24%	36%	33%	33%	27%	39%	33%	31%	
% Satisfactory	39%	55%	58%	42%	61%	67%	52%	36%	58%	39%	48%	52%	51%		70%	67%	45%	64%	58%	55%	58%	61%	52%	64%	52%	58%	58%	
% Needs Development	24%	9%	12%	18%	9%	6%	6%	9%	3%	12%	12%	12%	11%		9%	6%	12%	12%	15%	21%	6%	6%	12%	6%	9%	6%	10%	
% Low Marginal	0%	3%	0%	6%	0%	0%	0%	0%	0%	0%	0%	0%	1%		0%	0%	0%	0%	3%	0%	0%	0%	3%	0%	0%	3%	1%	
% High Marginal	0%	0%	0%	3%	0%	0%	0%	3%	0%	6%	0%	0%	1%		0%	0%	0%	0%	0%	0%	0%	0%	0%	3%	0%	0%	0%	